

Dear Valued Customer,

We are sharing an important company update with you that will provide an improved experience with our software.

On the 31<sup>st</sup> of March, 2021, Autodesk acquired Innovyze. Since then, the Innovyze and Autodesk teams have been hard at work designing a smooth and effective integration of our customer experience.

## What's changing?

In early 2022, we will simplify Innovyze's product offerings and make them available for purchase through Autodesk and its partners. We will also transition these product offerings to a subscription model.

## What does this mean for you?

You will be able to continue to purchase new Innovyze perpetual licences through March 2022. If you currently have an InfoCare service agreement for your Innovyze perpetual licence, you can continue to renew that for a few years in accordance with the normal product lifecycle of Innovyze products. When you're ready, we'll be there to help you transition your existing licensing to subscription.

# Why is Autodesk making these changes?

The way we model, build, analyse, and operate services in the water industry is changing rapidly, which also changes the tools we use and the ways we buy and access software. By simplifying the product offerings and moving to a subscription model, it will improve your experience with the software and you will enjoy lower upfront costs.

# What are the advantages of the subscription model?

The key benefits of subscription include:

- Greater Access Enjoy broad access to the latest innovations in tools, technologies and services to fit your needs.
- Lower Up-Front Costs and Flexible Control Better manage users and costs by providing access to the right products and updates when your team needs them.
- Valuable Insights Evaluate and analyse product usage, spending, productivity and future needs with reporting tools and alerts.

#### What do I need to do?

There is no action required at this time. In March, you will receive more details about the new subscription plans, including new options for customers who have an Enterprise Business Agreement (EBA) with Autodesk. As always, our sales and customer service teams will be ready to answer your questions and assist you as needed.

That said, for a limited time there are great year-end offers for new perpetual seats. So, if you're considering an upgrade or adding additional solutions, now is the time! Please reach out to your local Innovyze sales representative if you have any other questions.

#### What if I have questions?

We know you'll probably have questions. Please visit our website

(<u>https://www.autodesk.com/campaigns/innovyze-subscription</u>), which has more information including <u>FAQs</u> (<u>https://www.autodesk.com/campaigns/innovyze-subscription</u>). Be sure to bookmark it, as we will update it regularly. Also, please reach out to your local Innovyze sales representative if you have any other questions.

Thank you for being a valued Innovyze customer. We are thrilled to bring you an elevated experience as part of Autodesk in the coming months. As always, our promise is to continue to provide you best-in-class software, services, and support.

Sincerely,

menn

Colby Manwaring CEO, Innovyze